

GRAINGER®

Industrial Supply

Western States Contracting Alliance - WSCA ITB #7066

Category Discount Structure

<u>Grainger Product Categories</u>	<u>% off Grainger Each Price</u>
<u>1. Motors and Power Transmission</u>	
a. Electric motors	28% off Grainger each price
b. Belts and pulleys	28% off Grainger each price
c. Motor accessories	28% off Grainger each price
<u>2. Electrical</u>	
a. Voice and data equipment	10% off Grainger each price
b. Electrical distribution	10% off Grainger each price
c. Electrical controls	10% off Grainger each price
d. Electrical supplies	10% off Grainger each price
<u>3. Lighting</u>	
a. Task lighting	10% off Grainger each price
b. Lamps-fluorescent, sign, HID, incandescent	10 - 88% off Grainger each price
c. Ballasts	10 - 80% off Grainger each price
d. Fixtures	10% off Grainger each price
e. Accessories-batteries, flashlights, lanterns	10% off Grainger each price
<u>4. Tools, Test instruments, Outdoor Equipment</u>	
a. Power tools	10% off Grainger each price
b. Power tools accessories	10 - 30% off Grainger each price
c. Hand tools	10 - 34% off Grainger each price
d. Testing and measuring, meters	10% off Grainger each price
e. Shovels, chain saws, hoses and reels	10% off Grainger each price
f. Auto shop equipment	10% off Grainger each price
g. Generators and engines	10% off Grainger each price
<u>5. Metalworking and shop supplies</u>	
a. Machining equipment	10% off Grainger each price
b. Welding	10% off Grainger each price
c. Fastening	10% off Grainger each price
d. Adhesives and sealants	10% off Grainger each price
e. Lubricants and chemicals	10% off Grainger each price
f. Parts washers and accessories	10% off Grainger each price
<u>6. Cleaning and painting equipment and supplies</u>	
a. Floor and carpet care equipment and supplies	10-20% off Grainger each price
b. Paper and janitorial supplies	10-20% off Grainger each price
c. Paint and painting supplies	10% off Grainger each price
d. Cleaning chemicals	10% off Grainger each price

Discounts from list price are firm for term of bid, individual prices are subject to change.

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7. Material Handling

a. Ladders and climbing equipment	10% off Grainger each price
b. Shelving and storage	10% off Grainger each price
c. Casters	10% off Grainger each price
d. Carts and trucks	10% off Grainger each price
e. Hoists, winches, rigging equipment	10% off Grainger each price
f. Packaging and supplies	10% off Grainger each price
g. Drum and dock equipment	10% off Grainger each price

8. Safety and security

a. Safety storage and fire protection	10% off Grainger each price
b. Personal protective equipment	10% off Grainger each price
c. Instrumentation and gas detection	10% off Grainger each price
d. Industrial safety-showers, first aid, lockout/tagout	10 - 20% off Grainger each price
e. Identification	10 - 20% off Grainger each price
f. Padlocks, alarms, metal detectors and door hardware	10% off Grainger each price

9. Fluid power

a. Air compressors	10% off Grainger each price
b. Pneumatic tools	10% off Grainger each price
c. Air treatment-filters, regulators, lubricators, dryers	10% off Grainger each price
d. Valves and cylinders	10% off Grainger each price
e. Hose and fittings	10% off Grainger each price
f. Hydraulics	10% off Grainger each price

10. Pumps and plumbing

a. Centrifugal pumps	10% off Grainger each price
b. Sump and sewage pumps	10% off Grainger each price
c. Water system pumps	10% off Grainger each price
d. Positive displacement pumps	10% off Grainger each price
e. Plumbing equipment and supplies	10% off Grainger each price

11. HVAC

a. HVAC controls	10% off Grainger each price
b. Heating equipment	10% off Grainger each price
c. A/C and refrigeration	10% off Grainger each price
d. Air treatment, air cleaners, dust collectors	10% off Grainger each price
e. Air filtration	10-50% off Grainger each price
f. Fans	10% off Grainger each price
g. Power roof ventilators	10% off Grainger each price
h. Blowers	10% off Grainger each price

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% Off Manufacturer Less List

Lighting

GE Lighting

82.5% Off Mfr List (9002 August 1st, 2005 GE Lighting Price List)
54 Specially net priced items from WSCA ITB Market Basket
All other excluded items 10% off Grainger each price

Advance Transformer

83.5% Off Mfr List - Electronic	June 1, 2005 CATALOG 155CC
77.5% Off Mfr List - FLB	June 1, 2005 CATALOG 155CC
77.5% Off Mfr List - HID	June 1, 2005 CATALOG 155CC
70% Off Mfr List - Sign	June 1, 2005 CATALOG 155CC

Power Tools

DeWalt	Minimum of 48% and a Maximum of 50% off Dewalt Current Industry Net Price Schedule
Milwaukee	Up to 46% off Milwaukee UPL-55

Power Tool Accessories

DeWalt	38% Off Current Mfr List
Milwaukee	35% Off Current Mfr List

Hand Tools

Stanley	Minimum of 52% and a Maximum of 66% Off Current Mfr List Price
Proto	Up to 55% Off Current Mfr List Price
Blackhawk	Up to 45% Off Current Mfr List Price
Westward	10% Off Grainger's Each Price (Current WSCA Contract Discount)

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