

WSCA Tire Contract Comparisons

The following table shows a comparison of the discount off of the catalog pricing for tires. The catalogs for each of the three contractors is on the WSCA website.

TIRE TYPE	PERCENT DISCOUNT OFF OF PRICE LIST					
	Michelin WSCA Contract MA165			Bridgestone / Firestone WSCA Contract MA331		Goodyear WSCA Contract MA540
	Michelin	Uniroyal	BF Goodrich	Bridgestone	Firestone	Goodyear
The price lists are available on the WSCA website www.aboutwsca.org	Price List 01/2008			Price List 1/1/2008		Fed. Open Market Price List 3/1/2008
Police Pursuit Auto	45%	35%	45%	NA	48%	50%
Passenger Auto	45%	35%	45%	10%	18% to 20%	48%
Light Duty Trucks Radial	45%	35%	45%	10%	18% to 20%	46%
Light Duty Trucks Bias	NA	NA	NA	NA	0%	40%
Medium Commercial/Heavy Duty Truck	46%	NA	38%	37%	32%	42%
Off Road Radial	28%	NA	NA	NA	NA	20%
Off Road Bias	NA	NA	NA	NA	NA	20%
Farm/Industrial	25% to 33%	NA	NA	NA	30%	NA
Specialty Tires	NA	NA	NA	NA	NA	NA
Unisteel Radial Truck	NA	NA	NA	NA	NA	30%

WSCA Tire Related Services Comparisons

The following tables show a comparison of the pricing for tire related services. **Table #1** is service pricing for Police Auto and Passenger Auto related services. **Table #2** is service pricing for Light Duty Trucks.

Table #3 is service pricing for Medium Commercial/Heavy Duty Trucks, Off Road, Farm/Industrial and Specialty Tires.

Table #1	Police Pursuit Auto and Passenger Auto					
SERVICES	Michelin WSCA Contract MA165			Bridgestone / Firestone WSCA Contract MA331		Goodyear WSCA Contract MA540
	Michelin	Uniroyal	BF Goodrich	Bridgestone	Firestone	Goodyear
Tire Installation w/purchase in store (Per/Tire)	\$ 10.00	\$ 10.00	\$ 10.00	\$ 3.00	\$ 3.00	NC
Change Tire (Dismount, Mount Per/Tire)	\$ 12.00	\$ 12.00	\$ 12.00	\$ 7.00	\$ 7.00	8.50 to 10.00
Flat Repair (Remove, Repair and Mount Per/Tire)	\$ 15.00	\$ 15.00	\$ 15.00	\$ 13.00	\$ 13.00	\$ 12.50
Flat Repair (Off Vehicle Per/Tire)	\$ 12.00	\$ 12.00	\$ 12.00	\$ 10.00	\$ 10.00	\$ 10.50
Rotate Mounted Tires Per/Tire	\$ 10.00	\$ 10.00	\$ 10.00	\$ 3.50	\$ 3.50	\$ 3.50
New Valve Stem (Snap in Rubber Type Per/Tire)	\$ 4.00	\$ 4.00	\$ 4.00	\$ 3.00	\$ 3.00	\$ 3.00
Computer Spin Balance (Per Tire)	\$ 10.00	\$ 10.00	\$ 10.00	\$ 9.50	\$ 9.50	\$ 10.00
Wheel Balance/Valve Stem Combo (Per/Tire)	\$ 14.00	\$ 14.00	\$ 14.00	\$ 12.50	\$ 12.50	\$ 13.00
Alignment Services (Two Wheel)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 65.00	\$ 65.00	See "Service Pricing M2111" for pricing located at WSCA website
Alignment Services (Four Wheel)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 65.00	\$ 65.00	
Bushing/Cars Alignment	\$ 40.00	\$ 40.00	\$ 40.00	Local Comp. Pricing		
Parts Discount % Off of List Price	NA	NA	NA	NA	NA	NA
Emergency Tire Repair Road Assistance(Per Hour)	\$ 65.00	\$ 65.00	\$ 65.00	Local Comp. Pricing		See "Service Pricing M2111" for pricing located at WSCA website
Studding (Per/Tire)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 15.00	\$ 15.00	NA
Sipping (Per/Tire)	\$ 15.00	\$ 15.00	\$ 15.00	NA	NA	NA
Used Tire Recycle/Disposal Fee (Per/Tire)	\$ 5.00	\$ 5.00	\$ 5.00	\$ 3.00	\$ 3.00	\$ 2.00
Bulk Tire Disposal (Min 6 Tons)	\$1,500.00	\$1,500.00	\$1,500.00	NA	NA	NA

Table #2	Light Duty Trucks					
SERVICES	Michelin WSCA Contract MA165			Bridgestone / Firestone WSCA Contract MA331		Goodyear WSCA Contract MA540
	Michelin	Uniroyal	BF Goodrich	Bridgestone	Firestone	Goodyear
Tire Installation w/purchase in store (Per/Tire)	\$ 10.00	\$ 10.00	\$ 10.00	\$ 3.00	\$ 3.00	\$ 8.00
Change Tire (Dismount, Mount Per/Tire)	\$ 12.00	\$ 12.00	\$ 12.00	\$ 7.00	\$ 7.00	\$ 10.00
Flat Repair (Remove, Repair and Mount Per/Tire)	\$ 15.00	\$ 15.00	\$ 15.00	\$ 13.00	\$ 13.00	\$ 14.50
Flat Repair (Off Vehicle Per/Tire)	\$ 12.00	\$ 12.00	\$ 12.00	\$ 10.00	\$ 10.00	\$ 12.50
Rotate Mounted Tires Per/Tire	\$ 10.00	\$ 10.00	\$ 10.00	\$ 3.50	\$ 3.50	\$ 3.50
New Valve Stem (Snap in Rubber Type Per/Tire)	\$ 4.00	\$ 4.00	\$ 4.00	\$ 3.00	\$ 3.00	\$ 3.00
Computer Spin Balance (Per Tire)	\$ 10.00	\$ 10.00	\$ 10.00	\$ 9.50	\$ 9.50	\$ 10.00
Wheel Balance/Valve Stem Combo (Per/Tire)	\$ 14.00	\$ 14.00	\$ 14.00	\$ 12.50	\$ 12.50	\$ 13.00
Alignment Services (Two Wheel)	\$ 50.00	\$ 50.00	\$ 50.00	\$ 65.00	\$ 65.00	See "Service Pricing M2111" for pricing located at WSCA website
Alignment Services (Four Wheel)	\$ 60.00	\$ 60.00	\$ 60.00	\$ 65.00	\$ 65.00	
Bushing/Cars Alignment	\$ 40.00	\$ 40.00	\$ 40.00	Local Comp. Pricing		
Parts Discount % Off of List Price	NA	NA	NA	NA	NA	NA
Emergency Tire Repair Road Assistance(Per Hour)	\$ 65.00	\$ 65.00	\$ 65.00	Local Comp. Pricing		See "Service Pricing M2111" for pricing located at WSCA website
Studding (Per/Tire)	\$ 25.00	\$ 25.00	\$ 25.00	\$ 15.00	\$ 15.00	NA
Sipping (Per/Tire)	\$ 15.00	\$ 15.00	\$ 15.00	NA	NA	NA
Used Tire Recycle/Disposal Fee (Per/Tire)	\$ 5.00	\$ 5.00	\$ 5.00	\$ 3.00	\$ 3.00	\$ 2.00
Bulk Tire Disposal (Min 6 Tons)	\$1,500.00	\$1,500.00	\$1,500.00	NA	NA	NA

Table #3	Medium Commercial / Off Road / Farm / Specialty					
SERVICES	Michelin WSCA Contract MA165			Bridgestone / Firestone WSCA Contract MA331		Goodyear WSCA Contract MA540
	Michelin	Uniroyal	BF Goodrich	Bridgestone	Firestone	Goodyear
Tire Installation w/purchase in store (Per/Tire)	\$ 16.00	\$ 16.00	\$ 16.00	Local Comp. Pricing		See "Service Pricing M2111" for pricing located at WSCA website
Change Tire (Dismount, Mount Per/Tire)	\$ 16.00	\$ 16.00	\$ 16.00	Local Comp. Pricing		
Flat Repair (Remove, Repair and Mount Per/Tire)	\$ 28.00	\$ 28.00	\$ 28.00	Local Comp. Pricing		
Flat Repair (Off Vehicle Per/Tire)	\$ 24.00	\$ 24.00	\$ 24.00	Local Comp. Pricing		
Rotate Mounted Tires Per/Tire	\$ 16.00	\$ 16.00	\$ 16.00	Local Comp. Pricing		
New Valve Stem (Snap in Rubber Type Per/Tire)	\$ 16.00	\$ 16.00	\$ 16.00	Local Comp. Pricing		
Computer Spin Balance (Per Tire)	\$ 25.00	\$ 25.00	\$ 25.00	Local Comp. Pricing		
Wheel Balance/Valve Stem Combo (Per/Tire)	\$ 35.00	\$ 35.00	\$ 35.00	Local Comp. Pricing		
Alignment Services (Two Wheel)	NA	NA	NA	Local Comp. Pricing		
Alignment Services (Four Wheel)	NA	NA	NA	Local Comp. Pricing		
Bushing/Cars Alignment	NA	NA	NA	Local Comp. Pricing		
Parts Discount % Off of List Price	NA	NA	NA	NA	NA	NA
Emergency Tire Repair Road Assistance(Per Hour)	\$ 65.00	\$ 65.00	\$ 65.00	Local Comp. Pricing		See "Service Pricing M2111" for pricing located at WSCA website
Studding (Per/Tire)	NA	NA	NA	NA	NA	NA
Sipping (Per/Tire)	NA	NA	NA	Local Comp. Pricing		NA
Used Tire Recycle/Disposal Fee (Per/Tire)	\$ 7.50	\$ 7.50	\$ 7.50	Local Comp. Pricing		See "Service Pricing M2111" for pricing located at WSCA website
Bulk Tire Disposal (Min 6 Tons)	\$1,500.00	\$1,500.00	\$1,500.00	NA	NA	NA