



**Request For Proposal
Custodial Cleaning Supplies
Pre-Bid Meeting Friday, January 9th, 2015
Questions and Answers**

Q. What is the timeframe for any addendums?

A. The questions and answers will be posted Friday, January 16th and we do not anticipate any addendums after that date.

Q. Is North Arkansas College tax exempt?

A. No, North Arkansas College is not sales tax exempt.

Q. What is the dispensing rate level?

A. See dilution element on 4.A. Bulk Cleaning Supplies. Enter manufacturer recommended dilution rate, if no dilution ratio, enter 0.

Q. Are potential vendors to use "Green Seal" certified products only for Section 4.A. Bulk Cleaning Supplies?

A. Yes. Green Seal is a widely known, national non-profit environmental certification organization, recognized by the United States Environmental Protection Agency. All proposed items within the 4.A. Bulk Cleaning Supplies section must be Green Seal certified.

Q. Are potential vendors to include a Green Seal certification letter with bid?

A. Yes, include Green Seal certificate with your bid documents.

Q. What digit is required on cost per ounce?

A. 4 digits

Q. Do the dispensers include water and drain?

A. No preference

Q. Will Northark use any hospital disinfectants, which are not Green Seal approved?

A. Northark did not list hospital disinfectants, using an alternative source.

Q. Does Northark require battery or manual operated soap dispensers?

A. Either, at vendors cost and installation (wall mount).

Q. Does Northark require aerosol or liquid disinfectant?

A. Either, typically and currently using spray (Lysol).

Q. Does Northark require foam or liquid sanitizer?

A. Either

Q. Who is Northark currently using for custodial cleaning supplies?

A. Hillyard of Springfield

Other Submitted Questions Via Email

Q. What was the last bid tabulation for the Custodial Cleaning Supplies?

A. These items were not previously bid.

Q. Are the quantities listed in the proposal (document) going to be a one time delivery to one location?

A. No. There will be multiple orders throughout the year.

Q. What if one of the items cannot be supplied, can a proposal be submitted without one or more of the requested items.

A. Any proposal must include all of the requested items. The Request for Proposal is "all or nothing". Failure to include all requested items will result in the entire proposal being rejected.

Q. May Ecologo be submitted as an additional qualified "green" certification organization and products certified by only Ecologo (and not Green Seal) be eligible?

A. To ensure that the same "green" certification standards are consistent and applied fairly to all products, a single common certification organization is deemed necessary. While other certification organizations may be equally qualified, only products with Green Seal certification will be acceptable for the required items.

Q. What is the current pricing and products for the contract that is in place currently.

A. There is no current contract for the requested Invitation for Bid and Request for Proposal items.

The prices and products from recent past orders are -

| | | |
|--|----------------|-------|
| Distilled White Vinegar Gal | 2.86 per gal | |
| Arsenal Non-Acid Disinfectant Cleaner ½ Gal | | 12.95 |
| Arsenal Cleaner ½ Gal | 25.30 | |
| Arsenal Bathroom Cleaner ½ Gal | 17.64 | |
| Bowl Cleaner QT | 2.60 per quart | |
| Restroom Cleaner (multipurpose cleaner)½ gal | | 19.57 |
| Cleaning & Disinfectant qt | 4.45 | |
| Foam Hand Soap – 1250ML | 60.64 | |
| Hand Sanitizer - 1000ML | 68. | |
| Wax Stripper 15 gal | 120.54 | |

Sealer 8 BIB 101.50
Floor Polish 17 BIB 90.58
Carpet Cleaner Gal 25.46
Wipe Hand Sanitizer 85CT 9.52
Furniture Polish 18 oz. 4.60
Odor Eliminator 1 qt 9.00
Arsenal Neutralizer (eliminates residues on Floors/carpet ½ gal 25.22
Bleach gal 1.93
Aerosol disinfectant spray 15.5 oz 12 per case 45.40 per case
Floor Restorer 1 gal 21.30

End of Q & A's